

DISPATCH

KANSAS MOTOR CARRIERS ASSOCIATION AFFILIATED WITH THE AMERICAN TRUCKING ASSOCIATIONS
KANSAS MOTOR CARRIERS ASSOCIATION • 2900 SW TOPEKA BLVD • TOPEKA, KS 66611 • 785.267.1641 • WWW.KMCA.ORG

INSIDE THIS ISSUE OF THE DISPATCH

August 2017

Convention information and registration forms

Eight Kansas drivers compete at National TDC

Crash preventability program begins

ATRI debuts new web address



Scholarship winners announced

The Kansas Motor Carriers Association has announced the 2017-2018 scholarship winners. This year's recipients represent exceptional young men and women who wish to pursue higher education at Kansas universities. Two of the recipients are former scholarship winners continuing their studies and two are incoming freshmen. The scholarships are awarded from the KMCA Foundation and are \$1,000 each. While this year's recipients are students at four-year universities, the scholarship is open to students at all post-secondary institutions including community colleges and vocational technical schools. There is no age limit or area of study requirement.

Katelyn Mullen
Kansas State University
Freshman
Finance Major

Growing up in a rural area didn't stop Katelyn Mullen from seizing opportunities to make herself a leader. Hailing from Oakley in rural western Kansas, she excelled academically by maintaining a 4.0 grade point average and pursued activities that will serve her well as she pursues her goal of becoming a chief financial officer.



She cites the example of her father and uncle, Shane and Kevin Mullen, who founded and operate K&S Trucking as showing her the value of a solid work ethic and the importance of innovative ideas. These were lessons she carried with her during her high school years where she held a series of part-time jobs while leading a variety of activities including being president of Future Business Leaders of America, treasurer for the Family, Community and Career Leaders of America, and the team captain for the Oakley High School Cheerleading Team and the Oakley Sharpshooters Drill Team.

Scholarship winners continued...

Cody Clarke
Fort Hays State University
Sophomore
Economics Major



Fresh off a successful freshman year, Cody Clarke is on his way to becoming the kind of engaged and hard-working young professional employers want. He maintained a 3.74 grade point average while seeking opportunities to learn outside the classroom by becoming a well-read young man interested in economics, psychology, science and politics.

Mr. Clarke became aware of the Kansas Motor Carriers Association through his mother, Shawna Clarke, who has worked for Bar K Bar Trucking since 2006. In a time of increasingly detached and device-obsessed young people, Mr. Clarke's letters of recommendation all mention his outgoing personality and his ability to make connections through thoughtful and considered interactions.

During his years at Lyons High School, Mr. Clarke excelled not only academically but in sports including football, wrestling and golf. He also took part in band, Student Council and Spanish club.

Noah Bradley
Kansas State University
Sophomore
Business Management Major



Ask Noah Bradley about his future and he's a got vision of what he hopes it to be. His father Jamie Bradley is Vice-President of Doug Bradley Trucking Company and Noah hopes to follow in his footsteps. Starting at washing trucks to mechanical work, Mr. Bradley is learning the ropes from the ground up and using his studies at Kansas State University to a become well-rounded and civic-minded businessman.

His list of activities, awards and honors encompass academic and leadership excellence as well as community engagement. Former high school teachers, university professors, and organizational representatives have consistently noted his compassion, determination and curiosity. In 2016, he won the Big Brother of the Year award from Big Brothers Big Sisters of Salina.

Mr. Bradley graduated from Ell-Saline High School in 2016 and has managed to maintain his 4.0 grade point average through college.

Kandice Wright
Fort Hays State University
Junior
Business Management Major



Kandice Wright first received a scholarship from KMCA during the 2013-14 school year. During her college years, Ms. Wright has maintained a 3.42 grade point average while participating in a slate of leadership activities including being chaplain of the Delta Zeta Sorority, manager for the Fort Hays State University Cross Country and Track team and team member for various youth groups.

During past summers, Ms. Wright has combined her interest in fitness and leadership by being employed as a lifeguard for the Douglass City Pool. Her references lauded her professionalism, easy rapport with the public and willingness to take on extra work assignments. She spends her downtime participating in intramural sports and singing.

Ms. Wright graduated from Douglass High School in 2013. Her relation to KMCA is through her grandfather, Larry Dinkel, who is the owner of Jim Mitten Trucking.

Scholarship opportunity open to all who want to pursue a career in the trucking industry

Are you a recent graduate or making a career change? You can and should apply for the Kansas Motor Carriers Association Foundation scholarship. It's not too early to start considering your plans for the 2018-2019 school year.

Drivers, dock workers, mechanics, office personnel, etc. are among the thousands of people each day who contribute to a strong, efficient transportation industry in Kansas. Many of these individuals are seeking advancement in a transportation related endeavor through education. The Kansas Motor Carriers Association Foundation would like to help some of these students in their efforts by providing scholarships to those seeking higher education (college, community college, vocational/technical training) in a transportation related field.

There is no age limit for applicants. However, you must be attending school full-time, 12-hours per semester whether its a four year university, community college or trade school. Applicants, including previous KMCA Foundation Scholarship recipients may apply each qualifying year.

Scholarship recipients will be selected on the basis of their academic achievement, community involvement and financial need. The Foundation will provide financial assistance for college and trade school students. Scholarships may be used to meet such expenses as tuition, books, and housing.

This what you need:

- Completed Application
- Letter of Intent
- Official Year End Transcript
- 1 to Three Letters of Recommendation
- Recent Photograph (professional preferred)

Applications must be received by close of business April 2, 2018.

Industry asked to rank top concerns

The American Transportation Research Institute, the trucking industry's not-for-profit research organization, launched the 2017 Top Industry Issues Survey. The annual survey, commissioned by the American Trucking Associations, asks trucking industry stakeholders to rank the top issues of concern for the industry along with appropriate strategies for addressing each issue. The survey is in its 13th year and participation by trucking stakeholders has grown each year.

"ATRI's annual survey provides a chance for thousands of trucking industry professionals, from drivers to executives, to weigh in on the most important topics that affect trucking and collectively decide on the roadmap for addressing each. With your participation, we can speak with a collective industry voice on what is most important to us," said ATA Chairman Kevin Burch, president of Jet Express Inc., Dayton, Ohio.

The results of the 2017 survey will be released at the Annual ATA Management Conference and Exhibition, to be held October 21-24, 2017 in Orlando.

Industry stakeholders are encouraged to complete the survey available on ATRI's website at truckingresearch.org.

*****Reminder your 2290 forms are due to the IRS by August 31st*****
To avoid late fees and penalties, please pay before the deadline!

Sponsorship Opportunity

Add your company logo to the KMCA trailer

The Kansas Motor Carriers Association is looking for carrier companies to sponsor the official KMCA trailer. The trailer has been wrapped with a superhero-themed design that features the KMCA and Trucking Moves America Forward logos prominently. The trailer was unveiled during June's Truck Driving Championship and will be on display at the annual convention in September as well as other events. When not in use, the trailer will be parked at Kansas Van and Storage Criqui Corp.'s parking lot and will be visible to drivers on Interstate 470.



The KMCA is looking for six carrier companies to sponsor the trailer. Sponsorship is \$1,000 and would include two logos - one on each side of the trailer. The size of the logo would be equivalent to the sizing of a logo on a tractor trailer door.

Pictured: KMCA trailer. The trailer can be seen at the upcoming KMCA convention and the KTA Winter Expo.

Sponsorship opportunities will be given on a first come, first served basis. The sponsorships will help defray the costs of rehabilitating the trailer and installing the advertising wrap.

The Kansas Motor Carriers Association thanks Walmart Transportation for their donation of the trailer, Great Plains Trucking, Inc. for their donation of time and space to get trailer in working condition, Miller Trucking LTD. for their donation of side skirts and Kansas Van and Storage Criqui Corp. for their donation of a parking location.

Please contact Shelby Stacy at [sstacy@kmca.org](mailto:ss Stacy@kmca.org) if you are interested in sponsoring the trailer.

Kansas Motor Carriers Association staff

Website: www.kmca.org Phone:(785) 267-1641 Fax: (785) 266-6551

Tom Whitaker, Executive Director, tomw@kmca.org

Jeny Grubb, Administrative Associate, jgrubb@kmca.org

Melissa Kershner, Director of Governmental Relations/Safety, mkershner@kmca.org

Shelby Stacy, Director of Communications and Events, [sstacy@kmca.org](mailto:ss Stacy@kmca.org)

Marcia Stithem, Director of Truck Services, marcia@kmca.org

Melisa Tegge, Truck Services Associate, mtegge@kmca.org

Mary Weaver, Truck Services Associate, mweaver@kmca.org

New Members

Dana Bulmer Trucking LLC – Lyndon, KS
Steve Hilker Trucking, Inc. – Cimarron, KS
Auriga Trucking LLC – Wichita, KS
Adams B Robbins Sr dba
Celebrity Limousine Service – Junction City, KS
DJS Trucking LLC – Wichita, KS

To become a member of the Kansas Motor Carriers Association, please visit our website at www.kmca.org or call (785) 267-1641.

Calendar of Events

September 26-28, 2017

KMCA Annual Convention & Board Meeting
- Wichita, KS

November 29, 2017

KMCA Board Meeting - Wichita, KS

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Welcome to the 2017 Kansas Motor Carriers Association Annual Convention

Tuesday thru Thursday,
Hyatt Regency

The 2017 Kansas Motors Carriers Association Annual Convention is nearly upon us and we are busy ensuring that the KMCA members come away from the convention informed, invigorated and ready to tackle the unique challenges of the trucking industry. To this end, we have lined up some great speakers and several opportunities for networking and fun.

Keynote Speaker - Wednesday - 8:00 - 9:30 a.m.

As a small business expert, Gene Marks writes daily for *The Washington Post* focusing on issues affecting the business community. He also writes weekly columns for *Forbes*, *Inc. Magazine*, *Fox Business*, *The Huffington Post*, and *Entrepreneur.com*. Through his keynotes, workshops, seminars and executive retreats, he helps business owners, executives and managers understand the political, economic and technological trends that will affect their companies so they can make profitable decisions.

Mr. Marks owns and operates the Marks Group PC, a highly successful ten-person firm that provides technology and consulting services to small and medium sized businesses.



Educational Session - Wednesday - 9:30 - 10:40 a.m.

Ted Perryman of Roberts Perryman Attorneys and Counselors will lead the Wednesday educational session *The Fate of a Trucking Case in the Courtroom*. Mr. Perryman is a leading advocate and defense attorney for the trucking industry. He actively holds a Class A CDL to operate tractor-trailers in the State of Missouri. He serves as a member of the Board of Directors for the Missouri Trucking Association and is active in various committees of the American Trucking Association and the Illinois Trucking Association. Recently, Mr. Perryman joined several members of the Missouri Trucking Association and made calls on Congress to advocate on behalf of truckers. As a trial lawyer on behalf of motor carriers, he has taken over 100 personal injury cases to verdict, many of which involved serious trucking accidents.



Registration forms inserted in this issue of the Dispatch. You can also register online at www.kmca.org. Contact the Hyatt Regency Wichita at (402) 592-6464 or (888)421-1442 to reserve your overnight accommodations.

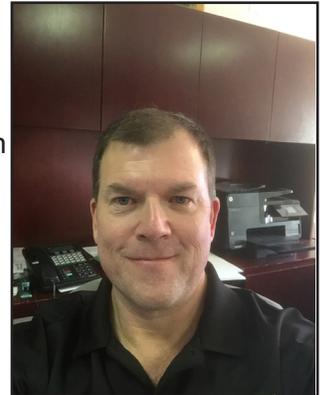
Carriers Association Annual Convention

September 26-28, 2017

Wichita

Educational Session - Wednesday - 10:50 - 11:30 a.m.

Steve Covey began his law enforcement career with the Grundy County Sheriff's Department in 1985. In 1986, he joined the Illinois State Police and served as a trooper for 8 years in Chicago before his promotion to special agent. Mr. Covey worked various government corruption cases in the mid-1990's, including "Operation Safe Road" which led to the imprisonment of the Illinois Governor. After transferring to the Joliet ISP zone in 1999, he supervised several general criminal squads where he was responsible for daily operations in the southwest suburban Chicago area. In 2007 he helped create the Illinois State Police Cargo Theft Unit, the first of its kind in Illinois. During the next six years the unit was involved in the recovery of over \$20 million in stolen products and the arrests of dozens of cargo criminals. He supervised the cargo theft unit until his retirement in 2013.



In 2014, he joined National Insurance Crime Bureau as a special agent where he investigates cargo theft and commercial fraud cases. Mr. Covey's session will provide an overview of cargo theft including identifying high risk areas and what you can do to secure your cargo.

Luncheon Speaker - Wednesday - 11:30 a.m. - 1:00 p.m.

Dave Manning is President of TCW based in Nashville, Tennessee. TCW was founded in 1948 as a small family-owned warehousing business serving the finished tobacco industry. After joining TCW in 1985, Mr. Manning was instrumental in leading the growth of the company from a single terminal to a diversified transportation enterprise with more than 600 employees and revenue in excess of \$80 million. Today TCW offers a network of diversified transportation services throughout the southeast. Services include intermodal operations, consolidation and distribution, dedicated transportation, specialized transportation, and warehousing. TCW is still family owned and operated by the third generation of the George family.



Mr. Manning is currently first vice chairman of the American Trucking Associations, the largest national trade association for the trucking industry. He will present on the state of the industry.

Regulatory Panel - Wednesday - 1:15 - 2:30 p.m.

Representatives from the Kansas Turnpike Association, the Federal Motor Carrier Safety Administration and the Kansas Corporation Commission will be present to address your regulation question including hours of service, ELDs, exemptions as well as other trucking regulation questions unique to Kansas.

Special ELD Session - Thursday - 9:00 - 11:00 a.m.

To address questions spurred by the looming ELD mandate, KMCA has invited David Osiecki from the Scopelitis Law Firm to lead a special session that will cover ELD regulation and how companies can become compliant before the December 18, 2017 deadline.



Mr. Osiecki is lead consultant for Scopelitis Transportation. He has a 30 year career in the transportation industry including valuable trucking and regulatory experience gained during his time with the Federal Highway Administration Office of Motor Carriers. He also brings years of experience on the policy, regulatory and advocacy-related side from his time with the American Trucking Associations.

More 2017 convention information on the following pages...

Other convention activities...

Golf Tournament - Tuesday - 8:15 a.m. - 2:00 p.m.

Auburn Hills Golf Course

Auburn Hills Golf Course was created in the heart of a residential development by world renowned golf course designer, Perry Dye. Even the most skilled player will be challenged by the scenic wetlands areas, rolling hills and tight corridors located throughout this stunning course. Auburn Hills hosts many United States Golf Association and Kansas Golf Association events every year.

Clay Shoot - Tuesday - 9:00 a.m. - 2:00 p.m.

Shady Creek Sporting Clays

Shady Creek offers two 10 station courses along a wooded creek bed that is fully automated by an electronic system and provides well-maintained gravel trails. Shooting stations are designed for every imaginable combination of target presentation. Individual fields vary greatly throughout the course with targets thrown in trees, over water, and from hills and towers.

Welcome Event - Tuesday - 12:30 - 3:30 p.m.

River City Brewery and Public at the Brickyard

For those not attending the golf tournament or clay shoot.

Come enjoy drinks and appetizers at two of Old Town's most popular restaurants. With it's wide selection of beer on tap and Midwest favorites, River City Brewery is a popular Old Town staple loved by Wichitans since its opening in 1993. Housed in the old three-story Hockaday Paint Company building, the restuarant is a testament to the spirit and history of Wichita.

Featuring local ingredients and a trendy location, Public at the Brickyard enjoys a lot of cache among the foodies of Wichita. The gastropub opened in 2012 and has received acclaim from critics and even Food Network star, Alton Brown, who praised its take on fresh, locally sourced pub favorites.

Convention events continued on opposite page...



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Manager
(800)324-4614
(620) 654-3921
Fax: (620) 654-3971
249 W. Highway 56
Galva, KS 67443

Spouses Event - Tour the Frank Lloyd Wright House - Wednesday - 9:30 - 11:30 a.m.

Completed in 1918, Frank Lloyd Wright's Allen House is named after its first owners, newspaper publisher Henry Allen and his wife, Elsie. It was the last of the architect's famous prairie houses, which emphasized horizontal lines, earth tones and a continuous blending of interiors with exteriors. Architectural writers who have visited the house believe its living room is "one of the great rooms of the 20th century". The home features more than 30 pieces of Wright-designed furniture, all of its original art glass and several new-for-their-time innovations, such as wall-hung water closets and an attached garage. Restored back to 1918, the house exemplifies Frank Lloyd Wright's philosophy of living in harmony with nature.



Photo by Jeffrey Beall

Banquet Entertainment - Ventriloquist Greg Claassen - Wednesday - 7:00 - 10:00 p.m.

Greg Claassen has been performing since 1980 when he taught himself to "throw" his voice entertaining family and friends alike. By 1998 he was a full-time professional entertainer booking gigs all over the country and in Canada. Just six years into his professional career, Mr. Claassen was named the national winner of the Bob Hope Search for the Top Talent competition. Today he is a featured corporate entertainer booking venues like Ceasars Palace and the MGM Grand in Las Vegas.



2017 Convention Sponsor List

(as of August 14, 2017)

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Wednesday Breakfast

Kansas Soybean Commission -
Thursday Breakfast

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Federal crash preventability demonstration program begins

Federal Motor Carrier Safety Administration is now accepting requests through the DataQs system from motor carriers wishing to have certain crashes labeled “not preventable” in their Compliance, Safety, Accountability program profile. Motor carriers will be able to challenge the preventability of the following crash scenarios:

- When the commercial motor vehicle was struck by a motorist driving under the influence;
- When the CMV was struck by a motorist driving in the wrong direction;
- When the CMV was struck in the rear;
- When the CMV was struck while legally stopped or parked, including when the vehicle was unattended;
- When the CMV struck an individual committing or attempting to commit suicide;
- When the CMV struck an animal in the roadway;
- When the crash resulted from an infrastructure failure or falling debris; or
- When the CMV was struck by cargo or equipment falling from another vehicle.

During the two year program, the crashes will still be listed on a carrier’s profile but marked “not preventable” or “preventable” based on FMCSA’s determination. Carriers and law enforcement will also be able to see two Crash Indicator Behavior Analysis Safety Improvement Category scores. One will reflect the score calculated with “not preventable” crashes removed. The other will calculate the score including all crashes.

More information on the program is available on FMCSA website (www.fmcsa.dot.gov) including how to request a crash review, what documents to submit and how determinations are made. For more information, please contact Sean Garney at sgarney@trucking.org.

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ATRI debuts new web address

The American Transportation Research Institute proudly debuted a new web address - www.truckingresearch.org - aimed at making it easier to access the organization's work.

"Key to our success as an organization is not only the quality of our research but in our ability to disseminate the findings far and wide," said ATRI President and COO Rebecca Brewster. "We are taking steps, including this new web address, to get critical research findings and analysis out in the world so it can be used to improve the trucking industry's safety and productivity."

In addition to relaunching its website as truckingresearch.org, ATRI is taking steps to streamline its online presence and is doing more to promote its ongoing research efforts like the annual top industry issues survey, the cost of congestion report and identification of the nation's top freight bottlenecks.

"ATRI is the leading voice on trucking research and now we're doing more to raise that voice so it can be heard loud and clear by industry, our public sector partners, and lawmakers across the country," Brewster said.

Eight Kansas drivers compete at the National Truck Driving Championships

More than 420 professional truck drivers competed at the National Truck Driving Championships in Orlando, Florida. Eight of the drivers were from Kansas and the winners of the Kansas Truck Driving Championships held in June.

"The best of the best from each state compete at the National Truck Driving Championships," said Melissa Kershner, Director of Governmental Relations and Safety for Kansas Motor Carriers Association. "The 420 competitors show off their skills and knowledge of the trucking industry and on the last day it is narrowed down to a group of finalists who drive an additional six problem course."



This year, Donald Logan, a driver for FedEx Freight from Eskridge, Kansas was a finalist in the competition. He was one of 46 competitors in the running for the 2017 National Truck Driving Championships Bendix Grand Champion.

At the banquet everyone cheered for the finalists who paraded into the room with their guests. During the banquet winners were announced for each competing class, rookie of the year, team champions, vehicle condition, Neill Darmstadter professional excellence award, lifetime volunteer award and highest written exam. Mr. Logan was one of two drivers to receive an award for Highest Written Exam, scoring a perfect 40 out of 40.

The winner of the 2017 NTDC Bendix Grand Champion was Roland Bolduc of FedEx Express of Massachusetts.

"Each of these drivers have a safety focused mindset and that's what the competition is all about," said Kershner. "We are so incredibly proud of all of our Kansas drivers that came to nationals to compete. They have worked so hard and accomplished so much to get here."



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